

midwest buy mart

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To: Sales Manager

From: Midwest Buy Mart
(www.midwestbuymart.com)

Subject: Co-operative Funding of Sales Representative's Show Costs
Fall/Winter 2018 - Midwest Buy Mart
February 23, 2018 through February 26, 2018 – Saskatoon, SK

The Saskatchewan Men's Apparel Club Inc. was formed thirty-seven years ago with an objective of sponsoring two booking shows a year. To this end, the Midwest Buy Mart was established. It currently has over one hundred and thirty commissioned Sales Representatives displaying over eleven hundred lines from menswear, ladies wear, children's wear, sportswear, and footwear manufacturers. There are approximately 275 Retail men's wear, ladies wear, children's wear, sportswear, and footwear stores that attend each of these Buy Marts.

In virtually everything, costs have risen dramatically over the past years. This has a direct impact on the Sales Representative that displays your lines at these Buy Marts.

We are asking you to register your firm with the Midwest Buy Mart. The cost is \$100.00 per show (95.24 + 4.76 G.S.T.). Upon receipt of your check, bank draft, or money order for \$100.00, we will establish a "credit" in your Sales Representative's account. Please indicate the name of your representative on the check or cover letter. Deadline for registration is **February 14, 2018**. *Note: We do not accept any credit card payments.*

This cooperative funding money will be paid directly to your Sales Representative and, as you can certainly imagine, will assist them by offsetting some of their costs. Please participate and send in your money.

Business runs on a two-way street. Let's work and support each other.

Make checks payable to Midwest Buy Mart.

Thank You,

Brian Davis, Manager
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